

Revolutionizing the Mineral Supply Chain for Fast Growing EV Demand Analyst Day presentation, 17 May 2021

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### Agenda.

90 min Presentation	Area
	Introduction
10 min	Company overview
15 min	Valuation, project economics & financing
10 min	The ESG case for nodules
10 min	Regulatory context
15 min	Developing projects on schedule & on budget
10 min	Collecting nodules from the seafloor
10 min	Marine environment: baselining & mitigating impacts
10 min	Processing nodules into metal products
60 min	Q&A

#### Presenter

Scott Leonard, CEO of SOAC

Gerard Barron, Chairman & CEO

Craig Shesky, CFO

Erika Ilves, Chief Strategy Officer

Corey McLachlan, ISA & Sponsoring States

Tony O'Sullivan, Chief Development Officer

Jon Machin, Head of Offshore Engineering

Dr Michael Clarke, Environmental Program Manager

Dr Jeff Donald, Head of Onshore Processing

# DeepGreen Metals SOAC = the metals company

### **Investment highlights.**

The world's largest estimated source of battery metals

Enough nickel, copper, manganese and cobalt in situ to electrify 280 million EVs<sup>1</sup>

Four battery metals in high concentrations in a single resource 3.2% nickel equivalent<sup>2</sup> vs. 0.3-1.9% for the world's largest undeveloped nickel projects

Low-cost production Expecting to be the 2<sup>nd</sup> lowest cost nickel producer on the planet<sup>3</sup>

70-99% reduction of lifecycle ESG impacts Including zero solid waste, 90% less CO<sub>2</sub> equivalent emissions<sup>4</sup>

#### Attractive valuation with significant upside

0.35x P/NAV multiple only on 22% of the resource vs. 1.6x median for producing peers

#### **Best-in-class strategic investors / partners**

GLENCORE

Offtakes

Processing



Vessel operations

**M**seas Offshore collection

technology

HATCH Onshore processing technology

<sup>1</sup> Assuming 75kWh batteries with NMC811 chemistry and nodule resource grade and abundance, "Where Should Metals for the Green Transition Come From?", Paulikas et al, LCA white paper, April 2020. Calculation based on estimated contained value of nickel. <sup>2</sup>Nickel equivalence calculation uses NORI-D Model price deck as stated on page 53. Based on converting the economic value of other metals into nickel using the average commodity prices across life of mine for NORI-D. Life of mine model based on Canadian NI 43-101 Compliant Preliminary Economic Assessment (PEA) for NORI-D Area, AMC, February 2021.

<sup>3</sup> Canadian NI 43-101 Compliant Preliminary Economic Assessment (PEA) for NORI-D Area, AMC, February 2021; Metals Cost Curve, Wood Mackenzie, August 2020.

<sup>4</sup> "Where Should Metals for the Green Transition Come From?", Paulikas et al, LCA white paper, April 2020. "Life cycle climate change impacts of producing battery metals from land ores versus deep-sea polymetallic nodules", Paulikas et al, December 2020.



"EV battery in a rock"

### **Business combination.**

the planet and people<sup>2</sup>

#### Transaction size - Sustainable Opportunities Acquisition Corp. (NYSE: SOAC) is a special purpose acquisition company with \$300mm of cash in trust

- Fully committed, upsized \$330 million PIPE

- Valuation Pro forma equity value of \$2.9bn
  - battery metals
  - 2027E EBITDA of \$2bn<sup>3</sup>
  - Net present value of \$6.8n<sup>3</sup> for NORI-D
  - Net present value of \$31.3bn<sup>3</sup> for the full portfolio

- **Capital structure** DeepGreen shareholders rolling 100% of their equity
  - revenue in 2024

### **Pro Forma Ownership** - 76% existing shareholder equity roll over

- 12% SPAC and founder shares
- 11% PIPE investors

<sup>1</sup> Global Nickel Industry Cost Summary, Wood Mackenzie, August 2020.

<sup>2</sup> "Where Should Metals for the Green Transition Come From?", Paulikas et al, LCA white paper, April 2020.

<sup>3</sup> Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion Clipperton Zone Mineral Resource Estimate and associated financial model, AMC, March 2021. Canadian NI 43-101 Compliant TOML Clarion-Clipperton Zone Project Mineral Resource Estimate, AMC, March 2016. Canadian NI 43-101 Compliant NORI Area D Clarion Clipperton Zone Mineral Resource Estimate and associated financial model, AMC, March 2021. Canadian NI 43-101 Compliant TOML Clarion-Clipperton Zone Project Mineral Resource Estimate, AMC, March 2016. Canadian NI 43-101 Compliant TOML Clarion-Clipperton Zone Project Mineral Resource Estimate and associated financial model, AMC, March 2016. Canadian NI 43-101 Compliant TOML Clarion-Clipperton Zone Project Mineral Resource Estimate, AMC, March 2016. Canadian NI 43-101 Compliant TOML Clarion-Clipperton Zone Project Mineral Resource Estimate, AMC, March 2016. Canadian NI 43-101 Compliant TOML Clarion-Clipperton Zone Project Mineral Resource Estimate, AMC, March 2016. Canadian NI 43-101 Compliant TOML Clarion-Clipperton Zone Project Mineral Resource Estimate, AMC, March 2016. Canadian NI 43-101 Compliant TOML Clarion-Clipperton Zone Project Mineral Resource Estimate, AMC, March 2016. Canadian NI 43-101 Compliant TOML Clarion-Clipperton Zone Project Mineral Resource Estimate, AMC, March 2016. Canadian NI 43-101 Compliant TOML Clarion-Clipperton Zone Project Mineral Resource Estimate, AMC, March 2016. Canadian NI 43-101 Compliant TOML Clarion-Clipperton Zone Project Mineral Resource Estimate, AMC, March 2016. Canadian NI 43-101 Compliant TOML Clarion-Clipperton Zone Project Mineral Resource Estimate, AMC, March 2016. Canadian NI 43-101 Compliant TOML Clarion-Clipperton Zone Project Mineral Resource Estimate, AMC, March 2016. Canadian NI 43-101 Compliant TOML Clarion-Clipperton Zone Project Mineral Resource Estimate, AMC, March 2016. Canadian NI 43-101 Compliant TOML Clarion-Clipperton Zone Project Mineral Resource Estimate, AMC, March 2016. Canadian NI 43-101 Compliant AMC, March 201 43-101 Resource Statement for full field financial model (internal DeepGreen development scenario). Net present value as of January 1, 2021, assuming 9% discount rate

The business - Founded in 2011, DeepGreen Metals, Inc. is the developer of the world's largest estimated deposit of battery metals<sup>1</sup>—seafloor polymetallic nodules—with the lowest expected lifecycle ESG footprint on

- Attractively valued entry multiple for a unique resource with significant upside, proven technology, timing of estimated first production/ revenue aligned with expected significant shortages in key

\$570mm net cash (assuming no redemptions) expected to fully fund operations to first expected

# Company overview Gerard Barron, Chairman & CEO



Video: <a href="https://vimeo.com/518772475">https://vimeo.com/518772475</a>



# Using a rock to change the world.



## Our mission is to build a carefully managed metal commons that will be used, recovered, and reused again and again—for millennia.



# Nickel Sulfate 28 Ni 58.693 [Ar]3d<sup>8</sup>4s<sup>2</sup>

# EV revolution is metal intensive.



Metal requirements for a 75kWh battery with NMC cathode chemistry and average copper contents for electric harness and connectors. Different battery size and cathode chemistries would have different metal requirements.



North Land

Four upstream challenges EV manufacturers should be worried about.

### **Availability: Shortages expected**

Global refined nickel supply and demand, in Mt<sup>1</sup>



### **Price: EV/ICE price parity?**<sup>3</sup>

What happens to next generation NMC 811 Li-ion battery costs if critical mineral shortages see price increases?



1 "How clean can the nickel industry become?", McKinsey, September 2020.

2 Graphite based on natural flake, spherical and anode material. Can also be synthetically manufactured; Benchmark Mineral Intelligence

3 Benchmark Minerals Intelligence, Dec 1, 2020

### **ESG:** The dirty secret



Solving availability: *in situ* resource sufficient to electrify the entire U.S. car fleet.

Exploration contract area

### **NORI**<sup>1</sup>

Sponsoring state

Exploration area

74,830 km<sup>2</sup>

Yes

Technical resource statement

Mn

Ni

Cu

Co

Electric vehicles

in situ resource

sufficient for<sup>3</sup>

Polymetallic nodules Inferred resource

million tonnes (wet) 29.5% 1.3% 1.1% 0.2%

150 million EVs

<sup>1</sup> Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion Clipperton Zone Mineral Resource Estimate and associated financial model, AMC, March 2021. <sup>2</sup> Canadian NI 43-101 Compliant TOML Clarion Clipperton Zone Project Mineral Resource Estimate, AMC, July 2016.

Metal grade

<sup>3</sup>Assuming 75kWh batteries with NMC811 chemistry and nodule resource grade and abundance; "Where Should Metals for the Green Transition Come From?", Paulikas et al, LCA white paper, April 2020. Calculation based on estimated contained value of nickel. <sup>4</sup>Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion Clipperton Zone Mineral Resource Estimate, AMC, March 2021 – 11 Mt inferred @ 1.4% Ni, 1.1% Cu, 0.1% Co and 31.0 % Mn and 15.6 Kg/m2 abundance, 341Mt Indicated @ 1.4% Ni, 1.1 %Cu, 0.1% Co and 31.2% Mn and abundance 17.1Kg/m2, 4 Mt Measured @1.4% Ni, 1.1% Cu, 0.1% Co and 32.2% Mn and 18.6 Kg/m<sup>2</sup>.



Other exploration contracts

### TOML<sup>2</sup>

Republic of Nauru

Kingdom of Tonga

74,713 km<sup>2</sup>

Yes

8664

756 million tonnes (wet)

> 29.2% 1.3%

> > 1.1%

0.2%

130 million EVs

### Marawa

Republic of Kiribati

74,990 km<sup>2</sup>

Resource definition work in progress

### Solving availability: nickel for nickel-rich battery chemistries.

## 920,000 tonnes Expected nickel supply deficit, 2030<sup>1</sup>

### 120,000 tonnes Expected production, NORI-D<sup>2</sup>

### ~500,000 tonnes Production potential, NORI+TOML<sup>3</sup>

<sup>1</sup> "How clean can the nickel industry become?", McKinsey, September 2020.

<sup>2</sup> Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion Clipperton Zone Mineral Resource Estimate and associated financial model, AMC, March 2021. <sup>3</sup> Canadian NI 43-101 Resource Statement for full field financial model (internal DeepGreen development scenario)

### **NORI-D** project revenue by product<sup>2</sup>



Solving security: we can localize our onshore plants on any continent.<sup>1</sup>



1 GSL Location Study prepared for the company. Locations selected based on access to deep-water port, access to renewable power and proximity to manganese and battery customers.

### **Solving price:** we expect to become the second lowest-cost nickel producer in the world.

### Nickel C1 cost curve on a by-products' basis<sup>1</sup>



<sup>1</sup> Nickel C1 Cost Curve, Wood Mackenzie, August 2020.

<sup>2</sup>Average for the steady state years 2030-45.

<sup>3</sup> Canadian NI 43-101 Compliant Preliminary Economic Assessment (PEA) for NORI-D Area, AMC, February 2021.



### Solving ESG footprint: we expect to be able to compress most of it.

Land ores vs. nodules

**Resource use** 

-75% -94% Ore Land

#### **Climate change**

-70%

CO<sub>2</sub>e

emissions

-94%

Stored carbon at risk

#### Humans

-99% Human toxicity

-97% Human lives at risk



#### Habitat damage

### -100%

Solid processing waste

### -98% Terrestrial

ecotoxicity

# -99%

Freshwater ecotoxicity

### -99%

Eutrophication potential

### Wildlife

-100% Child labor risk

### -93% Biomass

at risk

-93% Megafauna wildlife at risk

## remains

Biodiversity loss risk World-class partners: why we can move faster than anyone else.

RESOURCE

COLLECT

OFFSHORE

#### **TECHNOLOGY DEVELOPMENT**



Invested \$70M in 2019-2020. Developing a pilot and first commercial nodule collection system (partially covered by DeepGreen equity).

### 

Invested \$25M in 2017. Provides project management services including vessel operations and supplier management on all resource definition and environmental offshore campaigns.

#### ENVIRONMENTAL IMPACTS



Several world's leading deep-sea research institutions contributing to Environmental & Social Impact Assessment program consisting of over 100 discrete studies. These organizations are independent and expect to openly publish their research in peer-reviewed journals.

#### ONSHORE

PROCESS

#### SHIP



### FLOWSHEET HATCH

Developed a zero solid waste flowsheet, overseeing Pilot Plant program being completed at FLSmidth's and Glencore's facilities.

### GLENCORE

Invested in 2012. Holds offtake on NORI Area:

28 Nickel 58.693

50% of production

29 **Cu** Copper 53 546

50% of production

### **Key milestones** ahead.

### 2011-today

#### Funding

✓ ~\$200M raised prior to the SOAC transaction

#### Resource

- $\checkmark$  Exploration rights to three nodule areas in the CCZ
- ✓ Canada & US standards compliant resource statements on NORI & TOML

#### Offtakes

✓ 50% of Ni & Cu to Glencore from NORI area

#### **Vessel operations**

- ✓ Partnership with Maersk
- ✓ 9 offshore campaigns

#### **Collecting nodules**

- ✓ Strategic partnership with Allseas
- ✓ Pilot system designed, lab tested, long-lead items procured
- ✓ Production vessel acquired

#### **Processing nodules**

- ✓ Zero-waste flowsheet with Hatch
- ✓ Lab-tests at KPM
- ✓ Pilot plant program in progress with FLS and XPS

#### **Environmental and social impacts**

- ✓ 5 comparative lifecycle assessments
- ✓ The world's most comprehensive seafloor-to-surface ocean research in progress in partnership with the world's leading institutions

# Q3&4 2021

- Offtake: NiCuCo, P0
- Offtake: Mn silicate, P0
- Pilot: onshore processing
- EIS: collection pilot, CCZ
- MoU: pyromet plant, P0
- Contract: collection, P0

## 2022-2023

- Pilot: collection, Atlantic
- Pilot: collection, CCZ
- Pilot: onshore refining
- **EIS: NORI-D production** - Application: ISA-NORI
- **Exploitation Contract**
- Offtakes: EV battery precursors, P1
- Offtakes: Mn silicate, P1

#### Fully funded

### 2025—

- **Commercial production:** P1, 10Mtpa nodules
- Contract: ISA-TOML
- Permitting new areas and bringing them into production

New funding required

### 2024

- Contract: ISA-NORI
- **Commercial production:** P0, 1Mtpa nodules
- PFS & FS, construction, P1
- **EIS: TOML-F**
- Application: ISA-TOML **Exploitation Contract**

- The Clarion Clipperton Fracture Zone CCZ
- **International Seabed Authority** ISA
- **Environmental Impact Statement** EIS
- Pre-feasibility Study PFS
- Feasibility Study FS
- Project Zero P0
- Project One P1
- Millions of tonnes per annum Mpta

# Key business risks.

### Resource

Size & quality of resource Security of access

### Market

Commodity price fluctuations Changing product formats Changing battery chemistries NiCuCo intermediate payables NiCuCo intermediate placement Mn silicate value-in-use & pricing Mn silicate placement Geopolitical constraints on trade Supply overcapacity

### Regulatory

Exploit. Regs—unworkable terms Exploit. Regs—delayed adoption Exploitation Contract—delayed grant Exploitation Contract—rejection

### Technology

Nodule collection—feasibility Nodule collection—efficiency Nodule processing—feasibility Nodule processing—recoveries

### Production

Nodule collection—financing availability Nodule collection—build delays **Nodule collection—system reliability** Nodule collection—system OPEX overruns Nodule processing—site availability **Nodule processing—financing availability** Nodule processing—build delays

20

### **Social license**

Calls for moratorium

Negative public perception Brands boycotting marine minerals

Nodule processing—build delays Nodule processing—plant CAPEX overruns Nodule processing—plant OPEX overruns

### **Board of Directors:** independent and mission-aligned.\*



**Gerard Barron** Chairman & CEO



Andrew Hall Lead Independent



Sheila Khama Compensation **Committee Chair** 



**Riva Krut** Sustainability Committee Chair



**Eric Branderiz** Audit Committee Chair



**Scott Leonard** Nom & Gov Comm Chair



**Christian Madsbjerg** Sustainability / Nom & Gov / Comp Committees



Andrei Karkar Comp Committee

# Leadership team.

**26 people** Working for The Metals Company

#### ~250 people Working on the project incl. partners and contractors



**Gerard Barron** Chairman & CEO



Craig Shesky CFO





**Corey McLachlan** Head of Sponsoring State and ISA Relations



Jon Machin Head of Offshore Engineering



**Dr Mike Clarke** Environmental Program Manager



Tony O'Sullivan Chief Development Officer



Erika Ilves Chief Strategy Officer



**Dr Greg Stone** Chief Ocean Scientist



Dr Jeff Donald Head of Onshore Processing

Valuation, project economics & financing Craig Shesky, CFO craig@metals.co



### Project economics: massive estimated resource leads to massive economic upside.

Full portfolio<sup>1</sup> Estimated resource

### **\$31.3B** NPV<sup>4</sup>

Resource: 1.6Bt Production: 56Mtpa dry Est. Revenue: \$20.2B/a Est. EBITDA: \$12.9B/a

Est. Total Revenue: \$389B Est. Total EBITDA: \$247B



<sup>1</sup> Canadian NI 43-101 Resource Statement for full field financial model (internal DeepGreen development scenario).

<sup>2</sup> Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion Clipperton Zone Mineral Resource Estimate and associated financial model, AMC, March 2021.

<sup>3</sup> Canadian NI 43-101 Compliant TOML Clarion Clipperton Zone Project Mineral Resource Estimate, AMC, July 2016.

<sup>4</sup> January 1, 2021, assuming 9% discount rate.

<sup>5</sup> Average estimated annual revenue and EBITDA 2030-2046.

#### **Estimated resource**

TOML <sup>3</sup>	

### + Additional upside



### Project economics: NORI-D planned production expected to reach ~\$2 billion in EBITDA in 2027.

NORI-D NPV using current spot prices: ~\$10.5b<sup>3</sup>

#### **\$USD** millions

Financials	Life of Project	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2043	2044	2045	2046
Revenue	95,090	-	-	-	251	1,172	2,253	3,677	4,409	3,780	4,889	5,459	5,190	5,124	4,823	4,423	4,230	3,749	3,203
Operating costs	37,761	64	75	88	215	751	1,410	1,693	1,906	1,432	1,821	2,067	1,969	1,939	1,818	1,678	1,613	1,439	1,225
EBITDA	57,330	(64)	(75)	(88)	35	421	843	1,983	2,503	2,348	3,068	3,392	3,221	3,185	3,005	2,745	2,617	2,309	1,978
Depreciation	9,476	-	-	-	182	451	707	756	835	864	726	651	654	648	583	149	132	95	95
EBIT	47,854	(64)	(75)	(88)	(147)	(30)	136	1,227	1,668	1,483	2,342	2,741	2,567	2,538	2,422	2,595	2,485	2,214	1,883
Taxes and Royalties	16,318	-	-	-	10	46	88	351	467	573	835	965	908	897	850	854	817	726	616
Earnings	31,535	(64)	(75)	(88)	(157)	(76)	49	876	1,201	910	1,506	1,776	1,659	1,640	1,571	1,741	1,668	1,489	1,268
Cash Flow	Total																		
Revenue	95,090	-	-	-	251	1,172	2,253	3,677	4,409	3,780	4,889	5,459	5,190	5,124	4,823	4,423	4,230	3,749	3,203
Opex	(37,524)	-	-	-	(206)	(751)	(1,410)	(1,693)	(1,906)	(1,432)	(1,821)	(2,067)	(1,969)	(1,939)	(1,818)	(1,678)	(1,613)	(1,439)	(1,225)
Capex	(10,607)	(64)	(142)	(297)	(893)	(1,666)	(2,151)	(617)	(1,035)	(854)	(360)	(59)	(59)	(168)	(168)	(168)	(81)	(106)	(559)
Taxes and Royalties	(16,318)	-	-	-	(10)	(46)	(88)	(351)	(467)	(573)	(835)	(965)	(908)	(897)	(850)	(854)	(817)	(726)	(616)
Net Cash Flow	30,641	(64)	(142)	(297)	(859)	(1,291)	(1,395)	1,015	1,002	921	1,872	2,368	2,254	2,120	1,986	1,722	1,719	1,478	803
Cumulative Cash Flow	30,641	(64)	(206)	(503)	(1,361)	(2,652)	(4,047)	(3,032)	(2,031)	(1,110)	762	3,130	5,384	7,503	9,490	26,641	28,360	29,838	30,641

<sup>1</sup> Company economics expected to be different from fundamental unleveraged project economics as TMC pursues capital light project development strategies and non-dilutive sources of capital resulting in e.g., lower CAPEX/higher OPEX; higher return on equity. <sup>2</sup> Average estimated annual production and revenue 2030-2046.

<sup>3</sup> Based on spot prices as of May 12, 2021. Nickel price of \$17,797/ton (LME Spot Close), copper price of \$10,445/ton (LME Spot Close), cobalt price of \$44,645/ton (LME Spot Close) and manganese price of \$5.50/dmtu (SMM - Mn 44% Ore - CIF Tianjin). Source: Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion Clipperton Zone Mineral Resource Estimate and associated financial model, AMC, March 2021.

#### **Project** economics – unleveraged<sup>1</sup>

DISCOUNTED CASH FLOW JAN 2021 <sup>1</sup> Net present value at 9% discount rate	\$6.8 billion
EST. ANNUAL REVENUE <sup>2</sup>	\$4.7 billion
EST. ANNUAL EBITDA <sup>2</sup>	\$2.9 billion
EST. PRE-CONSTRUCTION CAPEX	\$0.2 billion
EST. OFFSHORE CONSTRUCTION CAPEX	\$2.2 billion

#### EST. ONSHORE CONSTRUCTION CAPEX

\$4.8 billion

**Project economics:** high operating margins on conservative price assumptions with significant upside.

## **NORI-D Financial Model**

\$ billions unless otherwise noted

rices			
	<b>CRU</b> forecast	Current spot	Delta
Nickel	\$16,106/t	\$17,797/t	10%
Copper	\$6,787/t	\$10,445/t	54%
Cobalt	\$46,416/t	\$44,645/t	-4%
Mn silicate	\$4.53/dmtu	\$5.50/dmtu	21%
roject economics—cum	ulative over project life		
otal revenue	95.1	110.9	17%
Nickel	44.0	47.7	
Copper	12.7	19.5	
Cobalt	10.4	10.7	
Mn silicate	27.2	32.6	
otal OPEX	37.5	37.5	0%
otal EBITDA	57.3	73.2	28%
BITDA margin	60%	66%	5.7 pts
IPV <sup>2</sup>	6.8	10.5	54%

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<sup>1</sup> Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion Clipperton Zone Mineral Resource Estimate and associated financial model, AMC, March 2021. <sup>2</sup> January 1, 2021, assuming 9% discount rate.

Valuation: significant discount at its current valuation compared to trading levels of base metal producers.



<sup>1</sup> Fundamental value calculation based on information provided in Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion Clipperton Zone Mineral Resource Estimate and associated financial model, AMC, March 2021. <sup>2</sup> Fundamental value for SolGold based on median NAV from broker reports published by Hannam, Peel Hunt and Cantor Fitzgerald on February 5, 2021, January 19, 2021 and December 10, 2020, respectively. Source: Market capitalization and NAV estimates as per FactSet as of May 7, 2021.





Valuation: traditional miners provide a long-term floor valuation with upside to more disruptive peers in the EV value chain.



<sup>1</sup> Quantumscape multiples based on 2027E and 2028E. Microvast multiples based on 2023E and 2024E.

<sup>2</sup> Disruptive battery EV multiples based on 2023E and 2024E. Proterra multiple based on 2024E and 2025E multiples.

<sup>3</sup> Electrification facilitators multiples based on 2023E and 2024E. Chargepoint multiple based on 2025E and 2024E EBITDA projection. Note: The Metals Company multiples based on 2026E and 2027E EBITDA for NORI-D.

Source: Firm value and EBITDA estimates per FactSet as of May 7, 2021 and company filings. Firm value and EBITDA projections stated in investor presentations at time of SPAC transaction used for Microvast, Proterra, Lion Electric, EVBox, EVGo.



# Project finance: Project Zero is already funded.

						_,
	Products	Production <sup>1</sup>			Copper	89 Kt
	NiCuCo alloy	21Kt			Cobalt	9 Kt
	Mn in silicate	331Kt			Fertilizer	254 Kt
<b>PROJECT ZERO</b> 1.3Mt (wet) 1.0Mt (dry)	~\$19 Construction commercial p	<b>3M</b> CAPEX to start production <sup>2,3</sup>	PROJECT ONE 12.2Mt (wet) 9.3Mt (dry)	<b>~\$57.3</b> billion expected EBITDA over NORI-D project life	expect CAPE full run-	<b>7.0</b> objillion ed construction X to ramp up to rate production
Production vessels Hidden Gem acquired, progress <b>Collector robots</b> Procurement of lead it progress for pilot colle	, conversion in		<section-header></section-header>	Purpose-built collection vessel Suppose	rt vessel	<b>52.2</b> offshore construction CAPEX
RKEF lines (x0) Planned tolling through Intervention (x0) Rotary Kiln E-Furnace Sut	h <u>existing facilitie</u>	<u>S</u>	RKEF lines (x4) New construction $\underbrace{\oint}_{Kotary Kiln} \underbrace{final}_{E-Furnace} \underbrace{Sulfidation}_{Sulfidation} \underbrace{Matte}_{Granulation}$	n Refineries (x2) New construction New construction New construction New construction New construction Crystallizing		<b>4.8</b> onshore construction CAPEX

<sup>1</sup> Production based on 1.0Mpta (wet) with a single subsea collector.

- <sup>2</sup>Another collector will be added to the Hidden Gem production vessel in 2029. Associated CAPEX is included in Project One CAPEX.
- <sup>3</sup> \$163mm for Hidden Gem modification and \$30mm for Onshore Capex. Does not include 40mm of contingency allocation.

<sup>4</sup> Total NORI-D stable state production including both Project Zero and Project One, 2030-2046 average. **Source:** Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion Clipperton Zone Mineral Resource Estimate and associated financial model, AMC, March 2021.

Products	Production <sup>4</sup>
Nickel	119 Kt
Manganese	2,847 Kt
Copper	89 Kt
Cobalt	9 Kt
Fertilizer	254 Kt

### **Project finance: Iow CAPEX** intensity and Iow **OPEX** compared to peers.

#### **Capital intensity**

CAPEX in \$US / average annual nickel equivalent tons produced<sup>1</sup>



#### Unit cash costs

\$US / lb, nickel by-product basis



<sup>1</sup> Figures rounded to the nearest \$100.

<sup>2</sup> Based on estimated production between 2027 (run-rate year) – 2042. Calculations include nickel tonnage related to tolling. Development capex excluding tolling is \$33,500/T. Note: Calculated using projections out to 2040. Assumes average price of \$16,106 per tonne of copper, \$46,416 per tonne of cobalt, \$4.53 per dmtu of manganese, \$1,823 per ounce of gold, \$27 per ounce of silver and \$1,224 per ounce of platinum. The nickel, copper, cobalt and manganese pricing is consistent with the pricing used in Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion ClippertonZone Mineral Resource Estimate and associated financial model, AMC, March 2021

The gold, silver and platinum prices are based on spot prices as of May 12, 2021. Source: Wood Mackenzie Reports. Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion Clipperton Zone Mineral Resource Estimate and associated financial model, AMC, March 2021.



**Project finance: Project One in** capital planning phase, with significant flexibility.



<sup>1</sup> Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion Clipperton Zone Mineral Resource Estimate and associated financial model, AMC, March 2021. <sup>2</sup> Cash flows from operations through mid 2028 at current metals prices as of May 12, 2021.

Project finance: lower offshore CAPEX option achieved for Project Zero and can be used for Project One.



Project Zero Production vessel—conversion ~\$200 million Expected CAPEX

<\$50 million [\$700 million new build price] Acquisition cost by Allseas in Feb 2020 +

**\$163 million** Conversion CAPEX budgeted in the IA





### **Project One**

### on Production vessel—new build \$1.3 billion

CAPEX (incl. contingency) budgeted in the NORI-D IA model

Production capacity of one new build vessel could be achieved with 3x converted vessels at ~\$200 million per conversion, providing us with:

- Lower overall CAPEX intensity
- Ability to scale CAPEX in increments

**Project finance:** we can convert **CAPEX** into **OPEX** = lower margin / higher ROE.



\$2.2billion offshore CAPEX

# **Option:**

Award long-term contracts at a fixed price per ton and shift offshore asset CAPEX to contractor balance sheet - Increase offshore OPEX - Eliminate offshore CAPEX

\$4.8billion onshore CAPEX

\$2.8 billion RKEF Lines (x4) Structures and substation, raw material handling, rotary kilns, calcine transfer, electric furnaces, converter aisle.

\$2.0 billion Refinery (x2) Leaching & purification, sulfate crystallization & packaging, reagents & utilities.

### **Option:**

Award long-term contracts at a fixed price per ton and shift onshore RKEF and refinery CAPEX to contractors' balance sheet



# \$503 revenue/dry ton

### **Commercial contracts**

### \$197 **OPEX/dry ton**

- \$137onshore OPEX
- \$30 offshore OPEX
- \$27 shipping cost
- \$3 corporate cost

#### **Tolling contracts**

- Increase onshore OPEX - Eliminate onshore CAPEX

### \$306EBITDA margin (~60%)

### **Project finance:** we can reduce onshore CAPEX by reducing scope.



\$2.2billion offshore CAPEX

\$4.8billion onshore CAPEX

\$2.8 billion RKEF Lines (x4) Structures and substation, raw material handling, rotary kilns, calcine transfer, electric furnaces, converter aisle.

\$2.0<sub>billion</sub> Refinery (x2) Leaching & purification, sulfate crystallization & packaging, reagents & utilities.

# **Option:**

CAPEX-light approach Dobt financing

### **Produce and sell NiCuCo matte & Mn silicate:**

- \$2.0 billion refinery capital eliminated - Revenue reduced from \$503 to \$420 revenue / dry ton (85% of LME)

**Project finance: Illustration of** how we can finance onshore **CAPEX** with debt.

(\$ <i>mm</i> )		2021	2022	2023	2024	2025	2026	2027	2028	2029	CAPEX-light approach Debt financing
Onshore capital spend	\$4,756				476	616	1,708	563	810	582	Cash flow
Project-level equity / partners	\$1,756		200	5	150	200	560	190	265	191.	Could be ──► back-ended if secured with
Government supported capital	\$850				350	75	200	50	100	75	well-rated LCs
Export credit agencies (ECAs)	\$1,150					175	450	150	225	150	SUM
Uncovered term loan financing	\$500					75	200	50	100	75	Drawdo
Offtaker financing	\$500					75	200	50	100	75	

#### Illustrative sequencing

- Discussions with governmental bodies around the financial support they will provide to the project are already ongoing
- Once these discussions reach a developed stage, the sizing of the other sources of liquidity could be firmed up
- Bank lenders will require a 12-18 month lead time to perform the required due diligence and make a financing package available
- ECAs will be engaged throughout the process, particularly when various export contracts are awarded
- Offtaker financing could be arranged with a quicker timeframe, and off-takers would be engaged once there is clarity on the bank and ECA financing package





<sup>1</sup> Base metal producers include Southern Copper, OZ Minerals, Freeport McMoRan, Antofagasta, Lundin Mining and First Quantum Minerals. Source: FactSet. Leverage data based on market data as of May 7, 2021.
# The ESG case for nodules Erika Ilves, Chief Strategy Officer



# Primary metal mining is not sustainable.



# 1-10

million years for nickel laterite to form through wet leaching of unweathered rock under rainforests

# **Polymetallic nodules**

# 1-10

million years for a nodule to form through precipitation of metal that is in solution in sea- and sediment pore-water

# The ESG footprint of conventional metal production.

Video: [private]

INDONESIA

# **Structural challenges** of land-based producers: things will get worse.

Nickel & copper grades, fitted<sup>1</sup>





MineLens productivity index, 2004=100<sup>2</sup>



# Falling grades

More ore to get at the same amount of metal More land / energy / water use Falling grades x sharply rising demand = exponential increase in tailings

# **Problematic locations**

Remaining projects increasingly in higher-risk and some of the most biodiverse places on the planet with large carbon sinks and sequestration services

## Hard choices

Need to invest in decarbonizing production, reducing energy / water use and management of rapidly increasing tailings volumes while tackling CAPEX / OPEX pressure stemming from falling grades

Consider the ESG impacts of producing just 155 kg of metals for one electric vehicle today using conventional sources...



Metal requirements for a 75kWh battery with NMC cathode chemistry and average copper contents for electric harness and connectors. Different battery size and cathode chemistries would have different metal requirements.

Source: "Where Should Metals for the Green Transition Come From?", Paulikas et al, LCA white paper, April 2020.





\*Include direct emissions from metal mining, processing & refining; release of carbon stored in vegetation, detritus & soil; and emissions from land use change **Source:** Paulikas et al, Where Should Metals for the Green Transition Come From? April 2020

# **Metal production** from nodules can be much better.



## Resource

High-grades of four metals in a single ore – **much less ore mass to process** Very low contents of hazardous elements – can turn 100% of mass into products Unobstructed access to nodules-no overburden to remove Loose sitting – no need for drilling & blasting



# Location

Far offshore — no deforestation, no social displacement, no fixed infrastructure Very deep – no release of carbon sequestered in seafloor sediments Marine desert— no plants, orders of magnitude less biomass to impact Most common habitat on the planet—easier to set aside areas for conservation

# **Our choices**

Invest in zero-waste flowsheet design Power processing plant with renewables

The Abyssal Plain advantage: one of the lowest biomass & carbon sequestration environments on the planet.



Contained carbon kg/m<sup>2</sup>

~300x

0.013

Abyssal seabed

.500x



Rainforests (e.g., Indonesia) Land biomass average

**Note:** The seafloor-biomass value incorporates an estimate of seamounts and hydrothermal vents attributed to Wei, et al., 2010. It is also an overestimate because it includes all fish in the water column, rather than focusing only on the seafloor and mid-water column. The overall biomass of earth's ice-free terrestrial area was 472.7 gigatonnes of carbon, compared to 2.49 gigatonnes of carbon for the global abyssal seabed. **Source:** Bar-On, Phillips, & Milo, 2018; Wei, et al., 2010.

3.64

Stable, food-poor environment dependent on particles sinking from oligotrophic surface waters

Very low biomass

- No plants
- ~70% of biomass is bacteria
- Most wildlife is small <4cm

# **Ethical labeling:** what you buy when you buy a billion EVs.

# **Impact facts**

Cradle-to-gate production of nickel sulfate, manganese sulfate, cobalt sulfate and copper cathode Assuming NMC811 cathode chemistry and 75kWh battery size

#### Climate change

 $GWP - CO_2$  equivalent e Carbon sinks at risk, Gt Disrupted carbon seques

#### **Resource use**

Ore, Gt Land, km<sup>2</sup> of which forests, km<sup>2</sup> Seafloor, km<sup>2</sup> Water, km<sup>3</sup> Primary and secondary e

#### Waste

Solid waste, Gt Terrestrial ecotoxicity, 1,4 Freshwater ecotoxicity, 1 Eutrophication potential,

#### Human & wildlife health

Human toxicity, 1,4-DCB  $SO_x$  and  $NO_x$  emissions, Human lives at risk, numl Megafauna at risk, trillion Biomass at risk, Mt **Biodiversity loss risk** 

Source: Paulikas et al, Where Should Metals for the Green Transition Come From? April 2020 White Paper; D. Paulikas, S. Katona, E. Ilves, S.H. Ali, "Life cycle climate change impacts of producing battery metals from land ores versus deep-sea polymetallic nodules," Journal of Cleaner Production, 275 (2020) 123822.

	Serving size	e: 1 billion e	lectric cars
	Land	Nodules	% change
	4.47	0.45	700/
emissions, Gt	1.4/	0.45	-70%
stration CT	9.30	0.00	-94% -88%
	2.00	0.24	-00 /8
	25	6	-75%
2	156,000	9,800	-94%
-		5,200 508,000	-92%
	2,000	500,000	-80%
enerav PJ	24,500	25,300	+3%
	64	0	-100%
1-DCB equivalent Mt	33	05	-100 %
.4-DCB equivalent Gt	21	0.1	-99%
PO4 equivalent, Mt	80	0.6	-99%
h			
equivalent, Mt	37,000	286	-99%
MI		18	-90%
uer organisms	1,800	4/ 2	-91% _03%
i uigailisilis	47 562	3 42	-93 /0 -93 /0
	Present	Present	No change
		1.00011	

Coming aires 1 billion alectric core

**Conflicting narratives:** why good people are divided on deep-sea mining.

"Intuitions come first, strategic reasoning second."

"People bind themselves into political teams that share moral narratives. Once they accept a particular narrative, they become blind to alternative moral worlds."

"When a group of people make something sacred, the members of the cult lose the ability to think clearly about it. Morality binds and blinds."

Intuition Mining has had devastating impacts on land. We must protect the oceans from mining.

# **Magical solutions**

We don't need to mine. We can degrowth, reuse, recycle.

# **Black-and-white thinking**

Ban all deep-sea mining and focus on fixing land based mining.

47

# Our approach to earning a social license.

"The human mind is a **story processor**, not a logic processor."

"Moral reasons are the tail wagged by the intuitive dog. A dog's tail wags to communicate. You can't make a dog happy by forcibly wagging its tail. And you can't change people's minds by utterly refuting their arguments."

"If you really want to change someone's mind on a moral matter, you'll need to **see things from that person's angle** as well as your own. And if you do truly see it the other person's way—deeply and intuitively—you might even find your own mind opening in response. **Empathy is an antidote to righteousness**, although it's very difficult to empathize across a moral divide."

Source: Jonathan Haidt, The Righteous Mind: Why Good People Are Divided by Politics and Religion (2012).

# **Tell better stories**

Analysis is a prerequisite but stories is how we interface with the world. Sometimes our stories are best told by others.

# **Radical transparency**

We compete on ethics. Radical transparency is non-negotiable in a world where a product's impact story is as important as its function and price.

# Engage & stay open

Seek to understand opposing perspectives. Establish shared ground. Be prepared to change our minds. 48

# **Regulatory context** Corey McLachlan, Head of Sponsoring State and ISA relations



# **International regulator** with a clear mandate and a 27-year track record.

"The deep-sea mining regime in the convention is the most innovative legal regime ever designed by humankind for the equitable and sustainable use of natural resources."

"The reality is that never before has such a comprehensive regulatory regime been established before any commercial activity begins and never before has an extractive industry been subject to so much scrutiny or has such a precautionary approach to development been taken."

> Michael Lodge, Secretary General, International Seabed Authority (ISA)

### **Mandate**

### United Nations Law of the Sea Convention (UNCLOS), 1982 **UNCLOS Implementation Agreement**, 1994

## **Track record**

- resources
- ✓ 31 Exploration Contracts awarded
- completion



Organize, control and regulate all mineral related activities in the international seabed on behalf of humankind Ensure effective protection of the marine environment

✓ Established in 1994: 167 Member States & the EU Exploration Regulations developed for three types of seabed

Exploitation Regulations, Standards & Guidelines, nearing

Developing States and marine environment prioritized

**Exploration regime:** similar to what you see on land but with a strong application of the precautionary principle.



#### **Regulations on Prospecting and Exploration** for Polymetallic Nodules in the Area

#### Preamble

In accordance with the United Nations Convention on the Law of the Sea ("the Convention"), the seabed and ocean floor and the subsoil thereof beyond the limits of national jurisdiction, as well as its resources, are the common heritage of mankind, the exploration and exploitation of which shall be carried out for the benefit of mankind as a whole, on whose behalf the International Seabed Authority acts. The objective of this first set of Regulations is to provide for prospecting and exploration for polymetallic nodules.

Part I Introduction

#### Regulation ]

Use of terms and scope

1. Terms used in the Convention shall have the same meaning in these Regulations

2. In accordance with the Agreement relating to the Implementation of Part XI of the United Nations Convention on the Law of the Sea of 10 December 1982 ("the Agreement"), the provisions of the Agreement and Part XI of the United Nations Convention on the Law of the Sea of 10 December 1982 shall be interpreted and applied together as a single instrument. These Regulations and references in these Regulations to the Convention are to be interpreted and applied accordingly.

3. For the purposes of these Regulations:

(a) "Exploitation" means the recovery for commercial purposes of polymetallic nodules in the Area and the extraction of minerals therefrom, including the construction and operation of mining, processing and transportation systems, for the production and marketing of metals;

(b) "Exploration" means searching for deposits of polymetallic nodules in the Area with exclusive rights, the analysis of such deposits, the testing of collecting systems and equipment, processing facilities and transportation systems, and the carrying out of studies of the environmental, technical, economic, commercial and other appropriate factors that must be taken into account in exploitation;

### **Exploration regulations**

Adopted in 2000, updated in 2013

- 15-year exploration contracts -
- 5-year work programs -
- Exclusive right to explore
- Exclusive right to apply for \_ exploitation

#### **Exploration contract awards**

- 19 polymetallic nodules contracts \_
- 7 polymetallic sulphides contracts
- 5 cobalt crusts contracts
- Demonstrated ability to extend contracts (2016 & 2021)

# Our exploration rights: three ISA exploration contracts...

# 2011 NORI

CONTRACT FOR EXPLORATION FOR POLYMETALLIC NODULES	
BETWEEN	
THE INTERNATIONAL SEABED AUTHORITY	
AND	
NAURU OCEAN RESOURCES INC.	

## 2011 TOML



## 2015 Marawa



# ...sponsored by three developing nations.

"Another first for the Authority was the approval of two applications by private sector interests, sponsored by developing States, for plans of work for exploration for polymetallic nodules in the so-called reserved areas. The Council approved applications by Nauru Ocean Resources Inc., sponsored by the Republic of Nauru, and by Tonga Offshore Mining Ltd., sponsored by the Kingdom of Tonga. Not only are these the first applications for exploration licences in the international Area by genuinely private-sector entities, but also they are the first applications to have been made for reserved areas, on the basis of sponsorship by developing States.

This is a tremendously important development. I would like to remind the Assembly that **the original purpose** behind the parallel system of exploitation as set out in the Convention **was to provide developing States with a practical and realistic means of participating in seabed mining**... The only realistic option for most developing States therefore is to form partnerships with commercial interests that have access to the financial capital and technology that are necessary to conduct deep sea exploration. This is exactly what has happened in the case of Nauru and Tonga. This could not have happened, however, unless the private sector had sufficient confidence in the regulatory system that has been developed by the Authority over the past 15 years to make such an investment in the first place.

> Nii Allotey Odunton Secretary General of the ISA Speech given to the UN General Assembly in 2011



# **Republic of Nauru**

2015 Nauru Seabed Minerals Act 2017 Sponsorship Agreement

# Kingdom of Tonga

2014 Tonga Seabed Minerals Act 2008 Sponsorship Agreement



# **Republic of Kiribati**

2017 Tonga Seabed Minerals Act 2013 Sponsorship Agreement

# Exploitation regime: nearing completion and adoption.

ISBA/25/C/WP.1 Unedited Advance Text 25 March 2019 English only

Draft Regulations on Exploitation of Mineral Resources in the Area

Prepared by the Legal and Technical Commission

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Adoption was expected in July 2020 but COVID has delayed negotiation & adoption

### **Exploitation Regulations**

- 4th draft released in 2019 / stakeholder comments in 2020
- Now with Council for final negotiation / Working Groups have been established to negotiate text

### **Financial Regime**

- Deep seabed minerals cannot be advantaged or disadvantaged compared to terrestrial resources
- Comparative study of terrestrial royalties released in 2020
- Revised model to be released prior to next Council meeting

### **Standards & Guidelines**

- 10 standards & guidelines will be adopted
- 3 have received stakeholder comment; final 7 are out for public comment
- Council will review all 10 at the next meeting

# **Exploitation contract:** what we need to do to secure it.

### Application

- ✓ Certificate of Sponsorship
- ✓ Mining Plan
- ✓ Financing Plan
- ✓ Environmental Impact Statement
- ✓ Emergency Response and Contingency Plan
- ✓ Health and Safety Plan & Maritime Security Plan
- ✓ Training Plan
- ✓ Environmental Management and Monitoring Plan
- ✓ Closure Plan

#### Process



Secretary General will review the application for completeness

120 days

If no amendments required, LTC reviews the application

# 60 days

**Environmental Plans** are published

## 90 days

For amending application, LTC reviews at next session (2x annual). The Council then reviews and if acceptable approves application.

# **315 days**

From initial filing application could be approved—assuming no significant changes to the timelines.

Exploitation regime: mitigating potential delay risk.

### Timeline

July 2020 ISA stated goal for adoption—delayed due to COVID2021-2022 Tentative new timeline for adoptionQ2 2023 NORI plans to submit application for Exploitation Contract

### Mitigation

Article 15 of the 1994 Implementation Agreement empowers a Member State whose national contractor is 2 years away from being ready to lodge an application for the ISA Exploitation Contract to notify the ISA of upcoming application. This notice obliges the ISA "**to consider and provisionally approve**" this application based on the state of the Exploitation Regulations at the time of the application (whether final or draft.)

**Project development: on time and on budget** Tony O'Sullivan, Chief Development Officer

# World-class resource: #1 largest undeveloped nickel project, with very high grades.





<sup>1</sup> Global Nickel Industry Cost Summary, Wood Mackenzie, August 2020; inclusive of reserves.

<sup>2</sup> Canadian NI 43-101 Resource Statement for full field financial model (internal DeepGreen development scenario). Metals and mining recoveries have not been considered.
 <sup>3</sup> Asset Reports for Dumont, Wingellina, Araguaia, NiWest Laterite, Norilsk, FeNi Halmahera, Jinchuan and Koniambo, Wood Mackenzie.

<sup>4</sup> Nickel equivalence calculation uses NORI-D Model price deck as stated on page 63 of March 4 - PIPE investor deck. For gold (\$1,823/oz), platinum (\$1,224/oz) and silver (\$27/oz), spot prices as of May 12, 2021 are used.

### World's largest nickel producers

Total resources (inferred, indicated & measured), in Mt<sup>1,3</sup>



# **World-class resource:** with several advantages.



Unbound to the seafloor – no need for drilling & blasting Low head-grade variability – easier to process 2-10 cm diameter - easy to handle Microporous – easier to smelt

### Nodule composition breakdown

#### Four metals in a single ore – **much less ore mass to process**

Very low hazardous elements like As, Sb, Hg – **no toxic processing tailings** 

Advantageous location: Onshore development optionality, which is not available to most projects.



**Project development:** NORI-D on time and on budget to achieve expected commercial production in 2024.



planned production

**Project Zero** 1.3Mt (wet)

> 2024 Start small scale commercial production

**Project One:** 11.3Mt (wet)

2030

Steady state commercial production

# Project development: key work streams.





# **Project development:** achieved so far.

#### OFFSHORE

#### RESOURCE DEFINITION

- ✓ 7 campaigns
- ✓ Maersk partnership
- ✓ Indicated & measured methodology
- ✓ 43-101 & SK 1300 resource statements

#### COLLECTION SYSTEM

- System design  $\checkmark$
- Allseas partnership
- Pilot system design
- Pilot system procured  $\checkmark$
- Pilot system fabrication commenced
- Production vessel  $\checkmark$

#### ENVIRONMENTAL PROGRAM

- ✓ Science advisory board
- ✓ Biological sampling
- ✓ Moorings installed
- ✓ 3 campaigns completed
- ✓ 5 campaigns planned
- ✓ LCA white paper
- ✓ LCA climate change

#### **REGULATIONS &** CONTRACTS

- $\checkmark$  ~20 submissions to ISA
- ✓ Contributions at legal & technical workshops
- ✓ Industry coordination

#### ONSHORE

#### PRODUCT

#### PROCESSING **SYSTEM**

- ✓ Flowsheet design with Hatch
- ✓ Lab tests with KPM
- ✓ Pilot plant program with FLS & XPS/Glencore
- ✓ Product definition and marketing strategy

#### **BATTERY CATHODE** MATERIALS

- ✓ Offtakes with Glencore for Ni and Cu from NORI Area
- ✓ Engagements with half a dozen players in the EV/ battery supply chain

#### **PLANT SITE** SELECTION

- ✓ Global location study
- ✓ Long list of 13 jurisdictions
- ✓ Short list of 6 jurisdictions & ~20 sites
- ✓ Discussions with 6 potential partners

#### MN SILICATE PRODUCT

- ✓ Mn marketing strategy
- ✓ Engagements with several Mn alloy producers

# Resource definition: easy and effective to define.

#### BOX CORE SAMPLING<sup>1</sup>



250 box cores collected<sup>2</sup> 82,000 kg (wet) nodules collected<sup>2</sup> 13,950 biological samples collected<sup>2</sup>

#### AUV CAMERA IMAGERY<sup>1</sup>



**178,591** km<sup>2</sup> of high-res bathymetric survey<sup>2</sup> **5,439** km<sup>2</sup> detailed seafloor imagery<sup>2</sup>

<sup>1</sup> Images from DeepGreen's resource survey offshore campaigns in NORI contract area.

<sup>2</sup> Boxcores, nodules collected, high-res bathymetry, detailed bathymetry – compiled by DeepGreen from - Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion Clipperton Zone Mineral Resource Estimate and associated financial model, AMC, March 2021. Canadian NI 43-101 Compliant TOML Clarion Clipperton-Zone Project Mineral Resource Estimate, AMC, July 2016 and DeepOcean NORI – D Bulk Sampling Report, 2020. Erias Cruise 6a Biological and Physiochemical Co-Sampling Report NORI area D post cruise, 2019; Erias Cruise 6b Biological and Physiochemical Co-Sampling Report, 2019.







NORI AREA D, CLARION CLIPPERTON ZONE, PACIFIC OCEAN -6.919810, -107.392364

**Project economics:** technical report issued for a project in NORI-D in May 2019, with SEC compliant SK 1300 update in March 2021.

- Independently compiled by AMC in compliance with Canadian NI 43-101 standards
- Offshore collection system design and costing by DRT with inputs from Cellula Robotics and Herbert Marine Engineering
  - Onshore metallurgical plant design and costing by \_ Canadian Engineering Associates
    - Metal product price projections from CRU
    - Shipping rate projections from Pareto JGO Shipbrokers

#### AMC Consultants Pty Ltd

Level 21, 179 Turbot Stree Brisbane Qid 4000 Australia

+61 7 3230 9000 brisbane@amcconsu amcconsultants.com onsultants.com

### **Technical Report**

Preliminary Economic Assessment of the NORI Area D Project, Clarion-Clipperton Zone DeepGreen Metals Inc.

In accordance with the requirements of National Instrument 43-101 "Standards of Disclosure for Mineral Projects" of the Canadian Securities Administrators

Qualified Persons: I Lipton, FAusIMM, BSc(Hons) Geological Sciences M Nimmo, MAIG, BSc(Hons) Geological Sciences I Stevenson, FAusIMM, BSc(Hons) Geology, Ph.D. Geophysics E Gleeson, MAusIMM (CP), BEng Mining J Halkyard, P.Eng. (California), BSc Engineering Science, SM Engineering, ScD Ocean Engineering M Kozlowski, P.Eng. (Ontario), BSc (Hons) Metallurgy, Ph.D.

AMC Project 319002 17 May 2019



AMC Consultants Pty Ltd ABN 58 008 129 164

Level 21, 179 Turbot Street Brisbane Qid 4000 Australia

+61 7 3230 9000 brisbane@amcci res stants con ameconsultants con



### **Technical Report Summary**

Initial Assessment of the NORI Property, Clarion-Clipperton Zone Deep Green Metals Inc.

In accordance with the requirements of SEC Regulation S-K (subpart 1300)

AMC Project 321012 17 March 2021

Unearth a smarter way

Download here

# Project development: remaining milestones to get NORI-D into production.

RESOURCE DEFINITION	COLLECTION SYSTEM
<ul> <li>✓ 5 years of Measured Resource</li> </ul>	<ul> <li>✓ Wet test—Atlantic</li> <li>✓ Pilot test—Pacific</li> <li>✓ PFS &amp; FS***</li> <li>✓ Project Zero: pilot system upgrade</li> <li>✓ Project One: system commissioning</li> </ul>
ENVIRONMENTAL PROGRAM	REGULATIONS & CONTRACTS
<ul> <li>✓ 5 more campaigns</li> <li>✓ EIS* for collector test</li> <li>✓ EIS* for production</li> <li>✓ AMS**</li> </ul>	<ul> <li>✓ 2- year notice</li> <li>✓ Exploitation Contract application</li> <li>✓ Exploitation Contract process &amp; award</li> </ul>

**OFFSHORE** 

#### ONSHORE

#### PRODUCT



# Scaling up: from Project Zero to Project One.

Millions of dry tonnes, NORI-D



#### **PROJECT ZERO**



#### - Converted drillship & riser

- Subsea collector

#### **ONSHORE**

#### Tolling or 1x RKEF line collocated with Mn silicate offtaker

#### **PROJECT ONE**

- + Converted drillship & riser
- + Purpose-build production vessel & riser
- + Support vessel
- + Tolling
- + 4x RKEF lines
- + 2x refineries

<sup>1</sup> Average estimated annual production and revenue 2030-2046.

Source: Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion Clipperton Zone Mineral Resource Estimate and associated financial model, AMC, March 2021.

### Estimated nodules collected, processed & refined

# **Greenfield vs. bluefield:** delivering a nodule project on budget and on schedule is easier.

Timeline from start PFS to

production

### **Capital intensity**

construction capital

Land use

Mine infrastructure

Mine development

Plant infrastructure & development

Waste management

Greenfield development Land mining

5-7 years

# ~\$60,000/t<sup>1</sup>

of nickel equivalent production capacity

Indigenous rights, community displacement and rights (water, land, forests, pollution)

Power, ports, rail, roads, water

Open pit: Overburden, terraced access Underground: Shafts & tunnel networks

Processing usually near the ore body, often requiring the construction of power, ports, rail, water, roads

### Tailings dams, or expensive dry stacking that expands land use

Source: Wood Mackenzie Reports. Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion Clipperton Zone Mineral Resource Estimate and associated financial model, AMC, March 2021. <sup>1</sup> Approximate peer group median calculated using projections out to 2040. Assumes average price of \$16,106 per tonne of copper, \$46,416 per tonne of cobalt, \$4.53 per dmtu of manganese, \$1,823 per ounce of gold, \$27 per ounce of silver and \$1,224 per ounce of platinum. Nickel, copper, cobalt and manganese pricing is consistent with the pricing used in Canadian NI 43-101 and SEC Regulation S-K (Subpart 1300) Compliant NORI Area D Clarion ClippertonZone Mineral Resource Estimate and associated financial model, AMC, March 2021.

<sup>2</sup> Based on estimated production between 2027 (run-rate year) – 2042. Same pricing as used in peer calculation as well as the financial model, AMC, March 2021. Calculations include nickel tonnage related to tolling. Development capex excluding tolling is \$33,500/T.

### **Bluefield development Nodule collection**

# **3** years

# ~\$28,000/t<sup>2</sup>

of nickel equivalent production capacity

No land use / displacement

## No fixed infrastructure

Commission equipment, deploy collector robots and riser - weeks

Once nodules are on the vessel, we can go anywhere with existing power, ports, rail, roads and water

### No solid waste to manage

**Collecting nodules from the seafloor Jon Machin, Head of Onshore Engineering** 



# Nodule collection system: requires several subsea & surface assets.

#### Support vessel



Source: Technical design studies & lab testing (DRT, Allseas 2015-2020); Offshore production system design, BIG October 2020.

**Collector robots** 



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#### **Bulk carrier**

#### **Production vessel & riser**



ABVSS -6000 M OCEAN FLOOR

# A sense of scale: deploying collector from the surface vessel.

HATCH A

CORD STORING

STOROT

adei



# **Proven technology.**

#### 1970's pilot testing in CCZ



Kennecott Copper Corp British Petroleum, Rio Tinto-Zinc Corp Consolidated Gold Fields Noranda Mines, Mitsubishi Corp

**Deepsea Ventures Inc.** US Steel, Sun Oil, Union Miniere

**Ocean Management Inc.** International Nickel Company Metallgesellschaft AG Sumitomo, Sedco

Lockheed Amoco Minerals, Shell Petroleum

#### **Present Day**

**Offshore Diamond Mining** De Beers, NAMCO, Samicor
# Our design philosophy.



Design using only mature proven solutions to get into production as soon as possible, improve from there.



Find offshore partners with existing skills & assets, share our IP to slash their learning curve.









**Explore** several competing and/or complementary solutions.

**Collection system:** the ultimate design.

- ✓ Plumeless
- ✓ Disturbs less than top 5 cm of sediment
- ✓ Lifts only nodules to the surface
- $\checkmark$  Generates zero CO<sub>2</sub>e, SO<sub>x</sub> & NO<sub>x</sub>
- ✓ Does not release marine carbon sinks

# Allseas progress: base case pilot system developed by our partner.



#### On a fast track to reality







# Allseas progress: lab testing ongoing.



#### An extensive testing program is currently competing tests in Deltares, Delft, and Allseas facility, Rotterdam

Theoretic nodule pick-up efficiency of two alternative collector designs has been extensively validated (Hydraulic vs. Mechanical)

Note: before and after test track photos







# Allseas progress: visualization of nodule collection at lab scale.



# **NODULE PICKUP** Play video

https://www.dropbox.com/s/lox3i3n3e38s23f/Allseas\_collector%20 prototype%20trials.mp4?dl=0



# **TRACKS Play video**

https://www.dropbox.com/s/kelbc8fg5fwv49l/Allseas\_collector%20track% 20trials.mp4?dl=0





# **RISER Play video**

https://www.dropbox.com/s/2p1ws8dqqh2mf29/Mission%20-%20Riser%20Trials.mp4?dl=0

# Development milestones: Progressing on track.

Production vessel & ris Drillship acquired Conversion in progress





<sup>1</sup> 11.3Mpta (wet) for NORI-D and 54.5Mpta (wet) in full field development scenario for NORI+TOML.



# From pilot to production: key risks & mitigation.

#### What might go wrong

Offshore system development cost / schedule overrun

**Offshore system breakdowns** 

**Missing production targets** 

**Adverse weather impacts** 

Safety / lost-time incident

### What we are doing about it

- Engaged Tier-1 international marine contractor based on a fixed-fee performance based contract
- Extensive production engineering, commissioning, testing, trials with a strong focus on equipment reliability
- Combining best-in-class engineering with extensive operating experience in offshore and deep-sea environments
- Our operating model is based on 3 years of intensive site measurements and we continue weather monitoring
- Adopting best-practice safety process and culture

Marine environment: Baselining & mitigating impacts Dr Michael Clarke, Environmental Program Manager



Life in the ocean: despite the large area of the ocean, most life is found on land.



of biomass lives in the ocean

Note: Ocean life is defined as marine life and deep-subsurface life but excluding 1.5GtC of life inside oceanic crusts as that life will not be impacted by nodule collection operations. Source: Bar-On et al, The Biomass Distribution on Earth, PNAS, June 2018, www.pnas.org/cgi/doi/10.1073/pnas.1711842115

# of biomass lives on land

## Marine minerals: why we only focus on nodules.

#### 3,800-5,500m depth The Abyssal Plains Polymetallic nodules

2-30 cm diameter discrete rocks formed by dissolved metal compounds precipitating around a nucleus Growth: 10-100mm per million years

Unattached to the seafloor Can be collected using gentle water jets directed at nodules in parallel with the seafloor

Low-food, low-energy environment 13 grams of biomass / m<sup>2</sup> 800-2,500m depth Seamounts Cobalt crusts

2-26 cm thick, rock-hard, metallic layers that precipitate on the flanks of submarine volcanoes Growth: 1-5mm per million years

Integral part of the seafloor that requires hard-rock cutting to break the ore from the substrate

Abundant food supply due to nutrient-rich water upwelling from near-bottom currents High frequency destination for tuna and sharks **10-100x biomass vs. Abyssal Plain** 

Source: World Ocean Review 2014; Bar-On et al, The Biomass Distribution on Earth, PNAS, June 2018, www.pnas.org/cgi/doi/10.1073/pnas.1711842115

#### 1,000-4,000m depth Hydrothermal vents Seafloor massive sulfides

Tall chimney-like structures that form at hot vents where sulfide-enriched water flows out of the seabed, causing dissolved metals to bind into minute sulfide particles and sink as fine precipitants to the bottom

Integral part of the seafloor that requires hardrock cutting to break the ore from the substrate

Abundant food supplied by chemoautotrophic bacteria which exploit energy-rich chemical compounds from the vents **100x biomass vs. Abyssal Plain** 

**The Abyssal Plain:** the most common biogeographical area on the planet.



Source: Craig R. Smith; Fabio C. De Leo; Angelo F. Bernardino; Andrew K. Sweetman; Pedro Martinez Arbizu (2008). "Abyssal food limitation, ecosystem structure and climate change" (PDF). Trends in Ecology and Evolution. 23 (9): 518–528. doi:10.1016/j.tree.2008.05.002. PMID 18584909.

# >50% of Earth's surface covered by Abyssal Plains

#### Submarine Ridge

More area in the CCZ is already under protection than under exploration

# The Abyssal Plain: home to less than 10% of ocean life.

Abyssal plain is a vast sedimentary seabed, oxic to 2m. It has gentle depressions, troughs and ridges. There is intense pressure (5,700-8,500 psi) and no sound or light except the ones made by animals. This environment is food-poor and stable.

Note: Ocean life is defined as marine life and deep-subsurface life but excluding 1.5GtC of life inside oceanic crusts as that life will not be impacted by nodule collection operations. Source: Bar-On et al, The Biomass Distribution on Earth, PNAS, June 2018, www.pnas.org/cgi/doi/10.1073/pnas.1711842115

Euphotic Zone (Sunlit) - 0-200 m

Mesopelagic Zone (twilight) - 200-1000 m

Abyssal Zone - 4000-6000 m



28% of ocean life

65% of ocean life

7% of ocean life

Most of impacts from nodule collection are expected to occur on the Abyssal Zone seafloor

The Abyssal Plain: home to a handful of fascinating wildlife.



Megafauna photo credit: Amon et al. 21016 Meiofauna photo credit: C.R. McClain. 2010. An empire without food. Amer. Sci. 98(6)

# Our impacts: what we worry about.

Support vessel

Production vessel

Riser using airlift

### 1. Nodule removal

Some organisms need hard nodule surfaces for critical life function. To protect and enable repopulation:

- 34% of CCZ is set aside by the ISA into protected areas

- 10% additional "no-take zones" set aside by DeepGreen
- 15% of nodules planned to be left behind in DeepGreen operational areas to enable repopulation

#### **2. Sediment disturbance**

Our collector robots expected to entrain and discharge top 5 cm of sediment under the nodules. 95% of suspended particles expected to resettle within days within 100s-1,000m of the origin. Work in progress to reduce impacts: modeling, exploring reduction solutions with discharge & mining patterns, ways to accelerate particle flocculation<sup>1</sup>

**Bulk carrier** 

SUNLIGHT

-200 M

#### 3. Return water

Seawater used to transport nodules in the riser is expected to contain small amounts of sediment and fines from nodules breakage in transport. Modeling optimal re-injection points that will cause minimal disruption to marine wildlife.

-4000 M

THE ABYSS

ESIA program: working with some of the best research institutions on the planet.



# **100+** studies Seabed-to-surface ocean research program

#### Surface biology

Surface fauna logbook (PelagOS) Remote Sensing, Hydrophone Acousitcs

#### **Pelagic biology**

Microbial Community Characterization Phytoplankton Community Characterization Zooplankton Community Characterization Gelatinous Zooplankton Characterization Micronekton Characterization Trophic Analysis (Stable Isotopes) Temporal Variability of Pelagic Communities Trace Element Profiles In Water Column Particulate Profiles in Water Column Discharge Plume Characterization (Physical) Discharge Plume Characterization (Biological) Midwater Discharge (food webs particle composition)



#### **Benthic biology**

Megafauna Characterization (Photo transects) Megafauna Characterization (Time Lapse) Macro Fauna Characterization Micro Fauna Characterization Meso Fauna Characterization Macro Fauna Characterization

#### **Sediment analysis**

Baited camera and traps Benthic respiration and nutrient cycling Seafloor metabolic activities Bioturbation, sediment characteristics Porewater sampling Exposure toxicology studies Metals determination by ICP analysis Induction of gene transcripts (metals)

#### **Collector impact studies**

Met ocean studies Bathymetry (seabed mapping) Habitat mapping Database development Digital twin development Collector test nearfield studies Collector test far-field modeling Plume modeling Existing Resource Utilization Study Noise & Light Study Meteorology & Air Quality Study Hazard & Risk Assessment Emergency Response Planning Cultural & Historical Resources Waste Management Cumulative Impacts

# **ESIA program:** studies completed to date.

Benthic campaign 5A

2012-2020

2020





Met ocean moorings



Pelagic campaign 5B







Pelagic campaign 5C

Met ocean moorings



Bulk carrier

-200 M

-1000 M

 Choose deposition depth based on least impact on life in water column ✓ Discharge outlet to maximize diffusion

MIDNIGHT

✓ Design collector head to minimize sediment-entrainment ✓ Design discharge outlet to accelerate sediment flocculation and settling

-4000 M

THE ABYSS

# **During production** we can adapt to mitigate impacts.

VERTICAL TRANSPORT BASE  $(\pm)$ 



Position 308 m, 115m -10m System Health = 1

TURBIDITY	02	OX REDOX
164 NTU	1.62 MG/L	-300 MV
РН	NITRATE	SALINITY
7.8	<b>0·024 μg N/L</b>	35 PPT
TEMP	DEPTH	DENSITY
2°C	4512 m	1.027 G/CM3
LISST	LIGHT	NOISE
7 µM	89,000 LM	128 HZ

#### Loc 7° 34.0667', -146° 15.7'

ENV Data

Operations

System



Edit Modifiers Tools Group Views

#### ⊕ BENTHIC SENSOR

Workspace default 🛛 🗸

## **Mitigating actions:**

Avoid ecologically sensitive areas Slow down to reduce plume **K**Track plume direction ✓ Select size of nodules collected ✓ Leave seed areas untouched

⊕ SEDIMENT PLUME

After production: what happens after we leave the area.

> High variance in recovery rates among taxa, prevents predicting a general pattern of recovery or a sequence of successional stages at nodule fields (Gollner et al. 2017)

**Following our one-time seafloor** disturbance effort, the Abyss will be left to recover as there are no other competing human uses of the seafloor and few cumulative impacts this far from shore.

?:

Long-term recovery studies will be conducted as part of our commitment to advancing scientific understanding

Source: \*Simon-Lledó et al. 2019: Stratmann. Voorsmit. et al. 2018: Drazen et al. 2019

#### **Anticipated recovery rates**\*

- 1-3 years: deep-sea fish & other mobile fauna
- 25 years: deposit feeders
- 50 years: microbial populations nodule obligate suspension feeders

OCEAN FLOOR

-200 M

-1000 M

-4000 M

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**Processing nodules into metal products Dr Jeff Donald, Head of Onshore Processing** 



Our products: we plan to turn nodules into four high value, critical products.









Low risk flowsheet: using conventional equipment and generating zero solid waste.

Dozens of Rotary Kiln - Electric Furnace (RKEF) plants processing nickel laterites in China, Indonesia, New Caledonia, South America



Converting is conventional in nickel & copper processing. Sulfidation step operated commercially by Société Le Nickel in New Caledonia

## Zero solid waste: how we achieve it.



# We start with nodules that have remarkably low levels of harmful elements

Dual pyro / hydro process allows for residues to be recycled to smelter

# We select plant sites based on proximity to markets for by-products



The alternative: deforestation and unmanaged production waste.

# NICKEL MINING IN INDONESIA.

suburing

NY CA



# Flowsheet development: working with best-inclass service providers.

# ΗΔΤCΗ

Participation to ensure data for engineering deliverables is attained.

## FLSmidth

# Calcining

Pilot Kiln & Ancillary Systems Whitehall, PA, USA





HYDROMET. REFINERY Pilot status: Requests for proposal are being prepared.



#### **Smelting, converting & sulfidation** 300kW DC Furnace & Ancillary Systems Sudbury, ON, Canada

# Achievable timeline: **Focus on systematic** de-risking.



<sup>1</sup> 11.3Mpta (wet) for NORI-D and 54.5Mpta (wet) in full field development scenario for NORI+TOML.





#### 1.3 Mtpa (wet)

Project Zero - small scale commercial production using existing or partner facilities

2025-2030

#### 11.3-54.5Mt (wet)<sup>1</sup>

Tolling of existing facilities and constructing new RKEF plants & refineries

# From pilot plant to production: key risks & mitigation.

What might go wrong

Technology risk

Metallurgical recoveries lower than estimated

Mn product marketability or valuation lower than estimated

**CAPEX** escalation

Schedule delays

### What we are doing about it

Employ conventional equipment with analogous commercial precedence, project development according to established procedures (test work, pilot, engineering)

Use conservative factors in development phases based on commercial precedence

Develop further downstream processing of Mn silicate into Mn alloy to capture value

Identify all scope in development phases; develop project according to established Project Delivery System standards; be disciplined with respect to scope changes

Plan with realistic timelines; leverage existing RKEF capacity for processing in event of delay



# Thank you.

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Uningelation